I am hoping everyone is enjoying the end of summer. It was great seeing so many members participate and engage with PPGA at the membership meeting in Girdwood, AK. We were fortunate to have some terrific speakers including PERC CEO, Tucker Perkins. Attendees also learned how to grow their gallons. I am excited that PPGA members will have another opportunity to gather for more great programs this October in Redmond, OR.

I am honored to announce that PPGA awarded Hailey Carter a $1,000 scholarship in honor of Dick Start. Hailey’s story and the impact propane has had in her life can be found on page 4.

While the PPGA is excited to offer a variety of education and training opportunities for its members, important challenges persist. We need each and every member to come together and fight for what we all believe in: providing a reliable, consistent, and affordable source of energy for residents! Now more than ever, we need members to be active and involved in OUR industry! As we begin to close out 2018, I want to remind PPGA members of the need to commit to four critical activities that will ensure the success of the propane industry:

1. Contribute to their respective state PAC
2. Join a PPGA Committee
3. Attend the fall PPGA meeting.
4. Recruit one non-member to join the PPGA

Your efforts and support truly matter in making the PPGA and the propane industry successful. As always thanks for all that you do and I look forward to a great 2019.

RANDY CAMP
PPGA PRESIDENT

Annual Fall Conference
October 24-26
Eagle Crest Resort | Redmond, Oregon
FUNDING FOR 2018 PPERF PROJECTS REMAINS

PPERF continues to fund projects covering education and training for industry personnel; autogas education and on-road consumer rebates; propane emergency training for first responders; propane equipment safety rebates (generator installation).

AUTOGAS EDUCATION AND ON-ROAD CONSUMER REBATES
PPERF continues to offer on-road incentives toward the purchase of autogas vehicles. PPERF will offer rebates to consumers up to $1500 rebate as an incentive for the purchase of a new autogas vehicle or OEM conversion. Consumer rebates will be administered on a first come, first serve basis.

PROPANE POWERED EQUIPMENT EDUCATION
The propane fueled equipment incentive program is designed to encourage businesses, construction professionals, and consumers to adopt new propane-fueled products for commercial use. The programs, provide a financial incentive to qualifying and select participants who purchase and use eligible propane-fueled equipment and generators.

DUTY TO WARN
PPERF will encourage the purchase and distribution of Duty to Warn materials by offering a reimbursement to any marketer that purchases Duty to Warn materials from PERC. Marketers that choose to participate will purchase the Duty to Warn materials they need, have them shipped to their plants, and submit a receipt or proof of purchase to the PPGA. PPGA staff will then reimburse $500 per plant (up to $2000) to the marketer.

NFPA PAMPHLET 58 AND PAMPHLET 54 TRAINING BOOK PROJECT
PPERF will make NFPA 58 and 54 handbooks available to all marketers. Handbooks will be distributed at the PPGA Annual Meeting in October.

CONSTRUCTION PROFESSIONAL EDUCATION
PPERF will create initiatives to build propane awareness and provide education resources to HVAC professionals, home builders, and plumbers utilizing PERC construction education resources.
Additionally, PPERF has budgeted for public relations promotion to work on awareness of incentives and foster relationships between the propane industry and tiny home movement of builders in the region. PPERF intends to pursue sponsorship, advertising and memberships with construction professional associations. This is a replication of Docket #21249.

**SMART HOUSE SAFETY REBATE PROGRAM**
The Smart-Hose Safety System Incentive program is designed to encourage marketers to install and implement smart-hose safety systems. The smart-hose safety system goes above and beyond standard DOT and NFPA 58 regulations. Using funds to encourage additional safety measures is a top priority for the PPERF Board and this incentive program will encourage marketers to exceed required safety levels through the purchase of a smart-hose safety system. In the event of a hose separation the Smart-Hose Safety System will shutoff the flow of product in both directions. Hose assemblies represent the weak-link in any transfer operation. A Smart-Hose Safety System offers marketers the ability to add an additional layer of protection inside the hose assembly. This additional shutoff protection adds tremendous safety protections to our industry and personnel.

**SHOULD YOU HAVE QUESTIONS ABOUT ANY OF THESE PROJECTS, PLEASE CONTACT MATT SOLAK AT THE PPGA OFFICE AT MATT@KDA-FIRM.COM.**

---

**FEI PROPANE DISPENSER TANK LEG KIT**

Simplify your pump and motor dispensing with a stand alone high leg kit. Use the high leg kit for achieving maximum product flow to your pump. Leg kit can be used with or without rails and can easily be adapted for a full-size dispenser cabinet mounted on the end or side. Additional accessories include a pump and motor mounting plate, a lockable nozzle holster (lock sold separately). All accessories easily bolt together with predrilled holes, (bolts not included). Components are designed with mild steel and painted black.

**Sold exclusively by FEI, Inc.**

Aluminum enclosure and walk-in dispenser units available that can be customized to fit your specific needs. *Give us a call today!*

---

**FEI PROPANE DISPENSER TANK LEG KIT**

**Sold exclusively by FEI, Inc.**

Aluminum enclosure and walk-in dispenser units available that can be customized to fit your specific needs. *Give us a call today!*

---

**FEI PROPANE DISPENSER TANK LEG KIT**

**Sold exclusively by FEI, Inc.**

Aluminum enclosure and walk-in dispenser units available that can be customized to fit your specific needs. *Give us a call today!*

---

**FEI PROPANE DISPENSER TANK LEG KIT**

**Sold exclusively by FEI, Inc.**

Aluminum enclosure and walk-in dispenser units available that can be customized to fit your specific needs. *Give us a call today!*
BIOGRAFICAL SKETCH
Growing up I have been surrounded by hardworking-dedicated people, which include my mom and dad. They have been perfect examples of how I want to spend my life. As a high school student I have joined multiple clubs, played sports, and held two jobs all while holding a high GPA and spending time with my family. I have qualified for State DECA three years in a row and qualified for DECA Nationals once. DECA has provided me with countless resources I will use for the rest of my life. It has also showed me what I’m passionate about. It has made me realize I want to go to Washington State University and get a Communications degree. Public speaking and broadcasting is what I’m passionate about and all of my clubs and activities have helped me understand that.

HOW PROPANE HAS IMPACTED MY LIFE
My dad is an insurance broker and most of his clients are propane dealers or wholesalers in the Western United States. I’ve been able to travel with my dad when he attends association meetings and meets with clients. I’ve met several of his customers and learned about propane through these experiences. I’ve also attended the trade shows and seen first-hand how so many people are positively affected by propane.

Without propane, my dad’s business would be completely different, as he has spent his last 10+ years focusing on the propane industry. I’m very thankful for the propane industry, not only for the energy that it provides, but also for the numerous jobs and opportunities that it has created.

In addition to those companies who deliver propane, there are several secondary businesses that support and rely on the propane industry such as my dad’s. It’s my hope that I too will be able to help support the propane industry in some way with my education.

PLANS FOR MY FUTURE
In my near future I will be attending Washington State University studying Communications. I will be focusing my degree on News Broadcasting and possibly minoring in Psychology. I hope to become a driven and successful Sports News Anchor. It is my dream to travel with different sports teams and interview players and really show people what its like to be a professional athlete. While attending Washington State University I hope to have the opportunity to study abroad and really see where my job could take me. During the summers I plan on maintaining my job and potentially finding a summer internship program that could help me prepare for my future.

The Pacific Propane Gas Association is pleased to announce that Hailey Carter is the 2018 winner of the PPGA Dick Start Scholarship winner. In addition to providing academic, work and extra-curricular activities, Hailey was asked to provide answers about herself and her relationship to the propane industry.
FEATURED PPGA PARTNERS

Founded in 1954, Meeder Equipment Company has grown to one of the leading LP-Gas equipment companies in the Western United States. With offices and warehouses located in Fresno and Rancho Cucamonga (CA), Portland (OR), Denver (CO), Albuquerque (NM), and Tyler (TX), we are continuing to expand our coverage to better serve our customers.

With warehouses in these locations, we are looking forward to being the primary distributor in the area for: Fisher, Sherwood, Blackmer, Rinnai, Liquid Controls, Parker, Jomar, Perfection, Enerco, Marshall Excelsior, Mr. Heater, Uponor, Sensus, Hannay, Neptune, Ransome and many others.

Meeder Equipment Company was founded on the principle of service to its customers. Our mission has not changed; for over 50 years this has been the cornerstone of our company. A tradition of quality products and quality service is our trademark.

FOR MORE INFORMATION, VISIT WWW.MEEDER.COM.

WESTERN CASCADE

Western Cascade Truck Inc., is headquartered in Tukwila, Washington, with a second facility in Seattle and services the entire Pacific Northwest including Hawaii and Alaska. The business opened in 1987, starting out as a full-service repair facility for trucks, trailers and equipment.

Through the years, the team has developed its cargo tank repair and service expertise. The company is a final stage manufacturer and offers new and used equipment with a sales and service department to support customer needs. Products include propane bobtail delivery trucks and semi-trailers, dry bulk equipment, chemical transport trailers, customized lube oil trucks, petroleum transport delivery, petroleum pumper trucks, LNG trailers, UN Portable intermodal tanks, service and crane vehicles and third party Base Station Pro Control 3 point of sale and electronic delivery solutions. These are just a few of the products available.

Western Cascade constantly seeks new vehicle features and improvements to help reduce maintenance and simplify operations. Every unit is designed by professional staff and design-certified engineers working hand in hand with the cargo tank manufacturers the company represents. One organizational goal is to provide facilities and experience that allow customers to keep equipment on-site and in service due to the substantial fuel and maintenance costs when running a large enterprise or operating in remote locations.

Western Cascade takes pride in its 31 year solid reputation, built by listening to its customers, offering quality products, and advising the truck and cargo tank industries. The company measures its effectiveness by customer success. Its online presence features convenient access to knowledgeable staff across multiple disciplines. The organization partners with leading manufacturers to keep customer businesses moving forward. When a customer needs to expand functionality or replace lost capacity associated with delivery equipment, Western Cascade provides guidance based on business requirements and delivers an optimal solution.

Western Cascade has been instrumental in assisting with the development and delivery of the largest and most successful 5 axle LNG trailers in Alaska. The trailers are 15,000 water gallons. Western Cascade is also a certified CSC Coast Guard inspection and repair facility as well as a U.S. DOT certified inspection and repair facility for both cargo tanks and UN portable tank containers.

Located on 3 acres, Western Cascade has a 40,000-square foot production and service facility; a 4,400-square foot office building; and 35–40 employees. The company has been a supporter of the propane industry through the PPGA for many years. Visit Western Cascade’s web sites at www.westerncascade.com or their e-commerce site for parts purchasing at www.northwesttankparts.com.

FOR MORE INFORMATION, VISIT WESTERNCASCADE.COM, CALL 888-228-2658 OR STOP BY 12065 44TH PLACE SOUTH IN TUKWILA.
Annual Fall Conference
October 24-26
Eagle Crest Resort | Redmond, Oregon
Join us October 24-26 at the Eagle Crest Resort for the annual PPGA Fall Conference. This conference will provide you with valuable propane-focused education and resources, as well as opportunities to network with industry colleagues. The conference will cover zero net energy, safety training, LPG and the 2PSI piping system, generic tank monitoring, vaporizer training and much more. Plan now to attend. You won’t want to miss it!

**SCHEDULE OF EVENTS**

**WEDNESDAY, OCTOBER 24**

8:00 a.m. - 3:00 p.m.
**CONFERENCE REGISTRATION**

8:30 a.m. - 10:00 a.m.
**ZERO NET ENERGY**
Zero Net Energy (ZNE) is grabbing a lot of headlines, but what does it mean for the future of propane homes? Join us to learn the key issues, implications and strategies behind the local ZNE housing market - and what opportunities exist to integrate mixed-fuel home designs in these projects. After attending the presentation, you will be able to:

- Build an understanding of Zero Net Energy homes and options for how “zero” might be defined
- Assess the current U.S. market of ZNE homes.
- Explore general design strategies for ZNE homes
- Understand the opportunities to use mixed-fuel design strategies in ZNE or “zero-ready” projects

10:00 a.m. - 10:15 a.m.
**BREAK**

10:15 a.m. - 12:00 p.m.
**EVOLVING SAFETY TRAINING**
Today’s 13-year-olds will be tomorrow’s bobtail drivers, service technicians and customer service reps. In 10 years, how will those new propane industry employees get the critical safety training they need? BYOD (Bring Your Own Device) to walk through today’s changing training program offerings. Hear how new approaches over the next few years will make safety learning more accessible and convenient while improving comprehension.

12:00 p.m. - 1:00 p.m.
**BOXED LUNCH**

1:00 p.m. - 3:00 p.m.
**NEW CORKEN MODEL 16 PUMP**
Learn about bottle filling and auto gas filling.

6:00 p.m. - 8:00 p.m.
**WELCOME RECEPTION**
Social networking event with bar and appetizers.
SCHEDULE OF EVENTS

THURSDAY, OCTOBER 25

8:00 a.m. - 4:00 p.m.
CONFERENCE REGISTRATION

8:30 a.m. - 9:00 a.m.
BREAKFAST

9:00 a.m. - 10:00 a.m.
LPG AND THE 2PSI PIPING SYSTEM
Pete Dwyer
Participants will learn about design criteria, equipment protection, line and regulator sizing, and pitfalls to be avoided when sizing and installing an LPG elevated pressure 2 PSI piping system.

10:00 a.m. - 11:00 a.m.
GENERIC TANK MONITORING
Steve Rechenmaker
Tank monitoring isn’t just about getting to the tank on time...it’s also safety, service quality, capital recovery and the customer experience.

11:00 a.m. - 12:00 p.m.
WHEN DO I NEED TO VAPORIZER AND HOW DO THEY FUNCTION?
Arch Hudelson
Vaporizing is an important function for all propane distributors. This important lecture will cover many areas regarding when to vaporize and how vaporizers work. Additional topics in this lecture include: the differences in generation and production of BTU’s between underground and above ground tanks, the various types of vaporizers and their best applications, code and statute designation overview of OPS regulated gas utility systems. That and much more will be discussed.

12:00 p.m. - 1:00 p.m.
LUNCH AND VISIT EXHIBITORS

1:00 p.m. - 4:00 p.m.
VAPORIZER TRAINING
Kirsten Bellar
Training course will cover the benefits of using vaporizers, operation, maintenance and general installation guidelines that include the “do’s & dont’s of vaporizer installations. Attendees will learn to size and select the right product for different applications.

6:30 p.m. - 8:00 p.m.
PRESIDENT’S BANQUET
We will honor current board members, present special awards, introduce honored guests and announce auction and scholarship winners.

FRIDAY, OCTOBER 26

8:00 a.m. - 12:00 p.m.
CONFERENCE REGISTRATION

8:30 a.m. - 9:00 a.m.
BREAKFAST

8:00 a.m. - 10:00 a.m.
PPGA BOARD MEETING

8:00 a.m. - 10:00 a.m.
PPGA MEMBERSHIP MEETING
Learn from local and national experts about those topics that are most important to the propane industry.
CHANCE AUCTION

Donations are being accepted! The PPGA Board of Directors is currently seeking items for the PPGA Dick Start Scholarship Chance Auction taking place during our Fall Conference.

A variety of items are desired, so there will be something for everyone to bid on. Examples of items that can be donated are: sports tickets, spa certificates, golf clubs, cigars, gift certificates, coolers, grills, wine baskets, etc. Of course, items showcasing the propane industry are always a great idea! Monetary donations are also welcome. The PPGA staff will purchase an item for the Chance Auction on your behalf.

If you have an item you would like to donate to the Chance Auction, please return this form to the PPGA office at ppga@kdafirm.com or you may fax the form to 517.485.9408 by October 15. Thank you for your support!

Name

Company

E-mail

Phone

Item Donated

Estimated Value $

☐ Item will be shipped (no later than October 15) to:
  PPGA
  629 W. Hillsdale St.
  Lansing, MI 48933

☐ Item will be brought to the conference.

☐ I would like to donate $ ________________________ for PPGA to purchase an item on my behalf.

This form does not register you for the conference, you must also complete the conference registration form to attend.
The Eagle Crest Resort is offering a special rate of $119 for PPGA attendees throughout the conference. These rates are available until September 28. To make reservations, call 877-790-6271 and mention you are with PPGA to receive our discounted pricing.

Check-In Time is 4:00 p.m. and Check-Out Time is 11:00 a.m. For more information about the resort, visit www.eagle-crest.com. For questions or concerns, contact the PPGA office at 844-585-4940 or e-mail ppga@kdafirm.com.
**CONFERENCE REGISTRATION PACKAGES** (membership based on company enrollment, not individuals)

1. **Complete Package**: Includes all programs, evening events and planned meals.  
   - Member $175  
   - Non-Member $275  
   $ __________

2. **Spouse/Guest Package**: Includes all programs, evening events and planned meals.  
   (must include a paid Complete Package to participate)  
   - Member $75  
   - Non-Member $100  
   $ __________

3. **Children Package**: Includes all programs, evening events and planned meals.  
   (must include a paid Complete Package and be 18 yrs or younger to participate)  
   - Member $25  
   - Non-Member $35  
   $ __________

**PAYMENT**  
- VISA  
- MasterCard  
- American Express  
- Check  

Card # ___________  
Exp. Date ___________  
CVV __________

**Optional Events** (please check the events that you will be attending)

- Welcome Reception
- President’s Banquet
- Membership Meeting
- Registrant
- Spouse
- Children

**Refund cancellations must be received by October 15, 2018 to receive a refund minus a $10 processing fee. No refunds granted after October 15, 2018.**

Fax registration with credit card information to 517.485.9408 or mail form with check payable to PPGA, to:  
PPGA | 629 W. Hillsdale Street, Lansing, MI 48933
CETP UPDATE

This year the PPGA is offering both certified and refresher employee training for those working in the propane field or looking to obtain propane training certification. Classes are open to PPGA members and non-members.

September 10–14 and September 17–21
Courtyard by Marriott
4220 Alderwood Mall Blvd.
Lynnwood, Washington

November 5–8
Millennium Alaskan Hotel
4800 Spenard Rd.
Anchorage, Alaska

OREGON LOBBYIST REPORT

PREPARATION FOR NEW LEGISLATIVE SESSION BEGINS

During this election cycle before the November 2018 General Election, I have been meeting on behalf of my clients with many of the new Oregon state legislative candidates and brand-new legislators in individual, hour-long meetings. They include Jessica Gomez - R/SD 3; Gary Leif - R/HD 2; Kim Wallan - R/HD 6; Marty Wilde - D/HD 11; Rep. Rick Lewis - R/HD 18; Selma Pierce - R/HD 20; Vineeta Lower - R/HD 32; Rep. Andrea Salinas - D/HD 38; Jack Zika - R/HD 53 and Rep. Lynn Findley - R/HD 60. Not yet scheduled is Sen. Rob Wagner - D/SD 19 and Shelly Boshart Davis - R/HD 15.

One of the new legislators is Rep. Lynn Findley (R/HD 60), who lives near Vale, OR. He and his wife live off the grid, choosing to use propane as their choice of fuel. He is an AmeriGas customer. He espouses many of the same work ethic values as PPGA members do. PPGA will likely support him with our political action funds. There are others on the list above with ties to propane as well.

Our political action fund needs your donation. Corporate or personal checks are welcome. Please send to Oregon Propane PAC, P.O. Box 1517, Wilsonville, OR 97070.

On October 23, Matt Solak, PPGA Executive Director, and Lana Butterfield, PPGA Oregon Lobbyist, will meet with these state agency folks: Mark Johnston, Assistant Chief Deputy, Regulatory Services Branch, Oregon Office of State Fire Marshal; Brendan Finn, Governor’s Transportation Policy Advisor; Kristen Sheeran, Energy and Climate Change Policy Advisor to Governor Kate Brown; Mike Harryman, State Resilience Officer.

Also on October 23, the PPGA Oregon Government Relations Committee will meet in Salem. Please contact Matt Solak at matt@kdafirm.com, if you would like to participate.
ATTENTION, PROPANE RETAILER DECISION-MAKERS:

Attend the 2018 LP Gas Growth Summit, a buyer-seller networking event, to:

▶ Diversify your offerings
▶ Improve your efficiencies
▶ Grow gallons year-round

Our 3-track program includes:

▶ Emerging Markets
▶ Products & Services
▶ Software & Technology

Qualified propane retailers receive complimentary accommodations, meals, beverages and golf.

Interested in applying to attend? Contact LP Gas Editor-in-Chief Brian Richesson at brichesson@northcoastmedia.net or 216-706-3748.

BECOME A GROWTH SUMMIT PARTNER

Become a partner for the only event in the propane industry to guarantee one-on-one meetings with carefully selected retailers who are looking for new ways to increase their gallon sales and improve their efficiency.

Eliminate obstacles to grow your propane retailer customer base with 20+ one-on-one meetings in just three days – and all in one location!

Partnerships include a dedicated meeting area, all-access vendor badges, inclusion in extensive pre- and post-event promotion, and much more.

Interested in partnering? Contact LP Gas Publisher Brian Kanaba at bkanaba@northcoastmedia.net or 216-706-3745.
OAK HARBOR PUBLIC SCHOOLS ON BOARD WITH PROPANE AUTOGAS

Driving the Future of Children

In 2010, Oak Harbor Public Schools started converting its school buses to propane autogas. The Whidbey Island-based fleet currently operates 53 school buses to transport 3,500 students every week.

The switch to propane autogas stemmed from an interest in finding a greener fuel that safeguards the health of the young people the buses transport. “My goal is to replace all my buses with cleaner, efficient options and, most of all, reduce our carbon footprint,” says Francis Bagarella, Transportation Director (and, unofficially, “precious cargo specialist”) for the school district. Bagarella cites the fact that the Oak Harbor’s buses travel across most of Whidbey Island, so creating less pollution (and noise) benefits the entire community.

After seven years of transition, the district now owns 19 propane-fueled school buses and expects to replace its entire fleet by 2025. Although Oak Harbor Public Schools is only switching out two or three buses a year, the fuel and maintenance savings from each new propane autogas bus allows the school district to put aside enough money to fund the next bus purchase.

Oak Harbor Public Schools is consistently recognized as a leader in alternative fueled-buses in the state of Washington. Numerous other school districts now reach out to Oak Harbor for guidance as they begin to deploy propane autogas in their own fleets. The school district also received the Northwest Clean Air Agency’s Platinum Clean Air Award in 2017. The Platinum Award is the Agency’s highest honor for actions that protect public health and improve air quality.

The biggest surprise after starting the transition to propane, according to Bagarella, has been the response from drivers and the public. Drivers love the propane-powered buses because they are much quieter than their diesel counterparts. This allows drivers to be more focused and keep children safer. The buses also have little to no downtime for repair or maintenance, which means they are quickly back on the road. Parents and community members, and leaders also appreciate that students are breathing cleaner air.

Pop quiz: why are more school districts making the shift to propane autogas as their fuel of choice for school buses? Answer: Propane autogas is scoring top marks with schools due to its wide availability and low costs compared to diesel or gasoline. Propane saves schools money, allowing them to dedicate more of their budget towards what really matters: educating the next generation.

Clean-burning propane autogas also improves air quality and protects the health of children who ride the bus to and from school. That’s ultimately what prompted Oak Harbor Public Schools to get on board with propane.
HOW DO THEY DO IT?
Oak Harbor Public School’s transportation team informed the local school board and leadership that making the switch to propane autogas was the right way to go. One of the biggest components was showing the savings in maintenance and service versus the cost of continuing business as usual. Highlighting the benefits of propane helped the school board approve the switch. School board officials even went on rides in school buses fueled by propane and diesel to better understand the fuels and how it impacts the riding and driving experience. “It’s a no-brainer for us to convert our aging fleet with a cleaner, more efficient propane bus,” explains Bagarella.

The school district has successfully obtained over $100,000 in grants from the state and federal government to help offset the incremental cost of the propane buses. By utilizing grants, incentive programs, and other rebates from bus and fuel providers, Oak Harbor Public Schools is able to increase its savings and leverage any additional funds to help them convert its fleet as quickly as possible.

Oak Harbor Public Schools saves over $700 in maintenance and service costs for each school bus they switch to propane autogas.

Diesel school buses also have additional expenses, like engine sensors which periodically need to be replaced. Each sensor can cost as much as $250.

CARGAS ENERGY SOFTWARE DOES IT BETTER

The right software helps you work smarter, faster, better than the competition. Cargas Energy back-office software and mobile applications:

EMPLOYEES LOVE IT.
CUSTOMERS EXPECT IT.

SMART SOFTWARE FOR FUEL DELIVERY
SEE THE DIFFERENCE! cargasenergy.com/demo | 1.888.611.3138
WASHINGTON LOBBYIST REPORT

NEW CARBON FEE TO APPEAR ON NOVEMBER BALLOT

On Thursday, August 2 Washington Secretary of State Kim Wyman posted a statement on Twitter that I-1631 has received sufficient qualified signatures to appear on the November ballot. On Monday, July 1 advocates for I-1631 delivered more than 100 boxes of signed petitions to the Secretary of State. Supporters of the measure estimated that over 375,000 signatures were submitted in support of the measure. To qualify for the ballot, measures must provide at least 259,622 verified signatures.

The Alliance for Jobs and Clean Energy—a coalition of labor and environmental groups—filed I-1631 on March 13, 2018. The measure would impose a new carbon tax (pollution fee) of $15 per metric ton in 2020, which would increase by $2.00 each year until 2035. The money collected from the pollution fee under I-1631 would be placed into a newly-created “Clean Up Pollution Fund”, with 70% of the fund expenditures going to “clean air and clean energy investments”, 25% going to “clean water and healthy forests investments”, and 5% going toward “healthy communities investments.”

A coalition of individuals, small businesses, and other organizations and business stakeholders have formed the “No on 1631” campaign, and they are actively engaged in raising funds to oppose the measure. The Association of Washington Business has taken a position against I-1631, as has the Washington Building and Construction Trades Council. Opponents have raised over $8 million to defeat the measure—most coming from the oil and gas industry. Supporters of the initiative have raised about $4 million.

2018 ELECTION CYCLE IN WASHINGTON STATE

Washington’s normal legislative elections take place in even-numbered years. In November, 2018 all 98 seats in the Washington State House of Representatives will be up for election, and 25 of the 49
seats in the Washington State Senate will also be up. Going into November’s elections, Democrats hold a 50-48 margin of control in the House. It takes 50 votes to control the 90-seat House of Representatives, so the current margin of control in the House is down to a single seat. In the Senate, Democrats hold a razor-thin 25-24 majority.

If results from Washington’s August 7 Primary Election are any indication of what to expect in November, Republicans may suffer significant losses in both chambers of the legislature in Olympia. Primary results show more than 10 Republican-held House seats appear to be vulnerable to Democratic candidates, and four Republican-held Senate seats are also at risk of being picked off by Democratic challengers.

Next year’s 2019 Legislative Session is likely to focus on contentious budget and tax battles that have dominated legislative issues in recent years. Also at stake will be a long list of contentious policy disputes that are of concern to the PPGA and other business stakeholders. Depending on how the special elections go, controversial policy issues will either be controllable, or vulnerable to unknown outcomes after high profile battles.

Middle East exports in June to Asia fell drastically in the latest IHSMarkit Waterborne LPG report leading to Asian buyers turning to the US to meet their propane chemical demand needs. The propane to naphtha spread this summer thus far has led to high PDH utilization rates in Asia. These two factors combined led to much higher Japan to Mont Belvieu propane differentials that those that were witnessed last summer incentivizing spot export barrels in June and July.

Due to the record high summer exports thus far, the pace of inventory growth slowed significantly and it now appears that exports are keeping up with continuously growing record high gas plant production of propane. The higher exports over the past month led the US to have a non-seasonal stock withdrawal last week.

The forward curve for the Japan/Mont Belvieu propane spread is showing further strength over the winter months. The updated forecast for the autumn continues to show record low days of disposition. In the winter months the forecast has been updated to show the effects of slower autumn inventory builds due to the record high exports and IHSMarkit’s expectations that new export records will be set. Thus, the inventory and days of disposition forecast has been updated to show lower levels similar to those witnessed last year. The lower inventory views for the winter also led IHSMarkit to increase their views of the propane to crude ratio in the winter months to match the large spikes in price similar to those witnessed last year.
The U.S. Department of Transportation (DOT) regularly conducts audits of motor carriers to ensure they comply with safety regulations. Attention to detail and thorough record keeping are the keys to ensuring your company passes the DOT audit successfully. Types of DOT Audits: (can occur with little or no advance notice.)

- **Compliance Review** – An on-site examination to determine a motor carrier’s safety fitness. Covers the full spectrum of compliance requirements.
- **New Entrant** – Safety Audits usually occur within the first three to six months after a new entrant begins operating under its USDOT number.
- **Hazardous Materials Review** – A very thorough review of requirements associated with transporting hazardous materials, such as, policies, training, shipping papers, placards, markings and labeling of containers.

The DOT review checklist, shown below, will help your company check your DOT compliance status. Again, it is each motor carrier’s responsibility to comply with the regulations specific to their operation.

**DOT AUDIT REVIEW CHECKLIST**

- The motor carrier (company) must be able to produce a current copy of the Federal Motor Carrier Safety Regulations (FMCSR), can be with electronic media.
- If hauling Hazardous Materials, the company must be able to produce a current copy of the Hazardous Material Regulations.
- The company must produce a current MCS-90 with the required limit of insurance coverage noted for their operation.
- The company must have a current accident register in place.
- Does your company have a progressive disciplinary action system for drivers?
- Does the company have written hiring policies (criteria) that are followed on all new hires and re-hires?

---

**BRINGING DRIVERS & SERVICE TECHS TO THE PROPANE INDUSTRY**

Working with NPGA at its July meeting, the PERC Council agreed to fund a Propane Industry Recruitment Campaign to help attract qualified drivers and technicians. To make this campaign a success, NPGA created our first-ever Propane Industry Workforce Recruitment Survey, conducted by Gray, Gray, & Gray.

Watch a new video by PERC CEO, Tucker Perkins to learn more about what we hope to achieve from the recent campaign and survey.
- All commercial motor vehicles (power units) must be marked with company name and the company U.S. DOT Number.
- A system must be in place to ensure all driver CDL licenses remain current and valid for the equipment they operate, or the driver is removed from driving. This includes hazardous materials endorsements, as applicable.
- The company must require all drivers to report motor vehicle violations in a timely manner, and the driver qualification files must reflect documentation of these moving violations.
- Driver qualification files must reflect a valid documented review of the driver's certificate of violations annually.
- Driver qualification files must reflect a record of a valid road test or documentation of the equivalent of a road test.
- The company must be able to produce a complete and accurate driver qualification file for all drivers, including owners and any family or friends driving.
- The driver qualification files must have documentation demonstrating a complete and accurate investigation of past employment of their drivers.
- Motor Vehicle Records (MVRs) must be obtained on all new and re-hired drivers.
- The company must have a written program and policy in place for drug and alcohol testing.
- The company must be able to produce, for the past calendar year, a summary of all tests, with disposition of the drivers that tested positive.
- Supervisors, who may be required to have a driver tested under reasonable suspicion, must be given one hour each training for drug and alcohol recognition.
- The company must provide drug and alcohol training materials and information with a signed receipt from the driver, placed in the driver qualification file.
- All drivers must hold a valid Commercial Drivers License, with the proper endorsements, based on the vehicle size and commodity transported. (see regulations for under 10,000 lbs or 10,001 to 26,000 lbs or over 26,001 lbs)
- The company must be able to produce a copy of pre-employment drug test for all drivers that possess a CDL or will be operating a vehicle requiring a CDL.
- The company must be able to produce copies of the past calendar year random drug and alcohol test results.
- The driver qualification files must reflect instructions to driver regarding their notification of convictions for moving violations within 30 days to the employer.
- The company must have a system in place to recognize drivers that drivers that should be disqualified, which results in the drivers' removal from service and subsequent reinstatement.
- The company must be able to produce six months of completed driver logs on all drivers.
- The drivers' logs must be checked for accuracy by using independent documents (fuel receipts, tolls, Bills of Lading) or other software systems.
- The company must have a system in place to effectively control hours of service and ensure compliance including compliance with the short-haul exemption criteria, if applicable.
- Does the company have a written disciplinary action policy addressing non-compliance with hours of service?
- The company must require new drivers to provide their past seven days of on-duty time.
- The company must be able to produce 14 months of valid annual inspections for all operating commercial motor vehicle equipment, both tractors and trailers.
- The company must be able to produce 90 days of valid copies of post-trip inspection reports, when defects are found, for each commercial motor vehicle.
- The company must be able to produce maintenance records commercial motor vehicles.
- If applicable, the company must be able to produce a current DOT security plan.
- If applicable, the company must be able to produce a current copy of their Hazardous Material Registration.
- If applicable, all employees that affect the safe transportation of a hazardous material must be trained on Hazardous Materials with the documentation maintained on-file.
- If applicable, Hazardous Materials shipping papers must be properly prepared and retained for the specified period of 375 days.
WHAT’S TRENDING CAN BE CONFUSING.

WHAT YOU NEED TO KNOW, WHEN YOU NEED TO KNOW IT.

With an increased demand for propane worldwide, it is estimated that in 2018 U.S. export capacity will reach 79% of domestic production, leaving suppliers with a potential supply risk. As world markets evolve, you need a reliable partner that forecasts trends and provides insights. With customized technology, proprietary tools and expert advice, we can help you grow your propane business, no matter how the market trends.

Visit CHSpropaneinsights.com, contact Courtney Novak at courtney.novak@chsinc.com or call 800-547-3835, option 2, to start planning your supply needs today.

© 2018 CHS Inc.
NPGA WOMEN IN PROPANE COUNCIL NOW A NATIONAL CHAPTER OF WINLPG

Women in Propane (WIP) Council has signed an agreement to become an official National Chapter of the Women in LPG (WINLPG), a global network managed by the World LPG Association (WLPGA).

With fully-supportive and compatible missions, the two organizations are pleased to announce this step in their already-close affiliation. WINLPG supports and helps empower women in the industry by providing leadership, coaching, mentoring, and role models to enable a change in organizational attitude to become more inclusive for all genders at all levels. As a National Chapter of WINLPG, Women in Propane agrees to support WINLPG’s three pillars of objectives:

• Support and retain women in the industry via a unique global network
• Promotion and advocacy via role models, case studies, international media and events
• Educate and attract women to the industry

The WIP business council is a successful, existing network in the United States. As a WINLPG National Chapter, WIP is welcomed and given full support by the global body. The new interconnection will help create a wider outreach to members and potential members worldwide. Other National Chapters of WINLPG include India, Nigeria, and South Africa.

Both the WIP and WINLPG organizations are focused on the issue of improving diversity in the LPG workforce. The mutual agreement does not alter the existing management or governance of NPGA’s Women in Propane Council.

The Women in Propane Council was established to provide positive opportunities for all members of our industry to support the advancement and success of women in every scope of business operation and professional development. The Council was founded in January 2012, and is governed by an Executive Board. www.npga.org/WIP

The National Propane Gas Association is the national trade association of the propane industry. NPGA represents approximately 2,600 companies, including producers, wholesalers, transporters, and retailers of propane gas as well as the manufacturers and distributors of associated propane equipment and appliances. 50 million Americans choose propane as their energy source. Propane is an abundant, American resource that supports small businesses and protects the environment. For more information about NPGA and the propane gas industry, visit NPGA online at www.npga.org.

The World LPG Association (WLPGA) is the authoritative voice for the global LPG industry representing the full LPG value chain. The primary goal of the association is to add value to the sector by driving premium demand for LPG, while also promoting compliance to good business and safety practice. With over 260 members in 125 countries, the association brings together private and public companies involved in one, several or all activities of the industry, develops long-term partnerships with international organizations and implements projects on local and global scales. The Association was established in 1987 and granted Special Consultative Status with the United Nations Economic and Social Council in 1989. For more information visit www.wlpga.org.
Some recent changes have resulted in the loss of NPGA State Directors in Alaska, Hawaii and Oregon. State Directors are members of the NPGA and PPGA Board of Directors. PPGA is asking members who may be interested in serving in one of these positions to contact Matt Solak at matt@kdafirm.com. The duties and responsibilities are outlined below. We would respectfully request that members consider serving in one of these positions.

**STATE DIRECTOR DUTIES AND RESPONSIBILITIES FOR NPGA**

State Directors constitute the largest single group of directors on the NPGA Board. The basic overall responsibility of state directors is to further the purposes of the Association to the betterment of their LP-gas industry. To help accomplish this goal, the state director is the primary communications link between the members of their state and the organization.

The basic state director duties and responsibilities are:
- Become knowledgeable about NPGA policies, programs and activities;
- Represent constituents’ interests at Board of Director meetings;
- Represent NPGA to the members of their respective state/regional association;
- Participate in Board decisions.

**STATE DIRECTOR DUTIES AND RESPONSIBILITIES FOR PPGA**

The basic state director duties and responsibilities are:
- Participate in PPGA Board of Directors Meetings;
- Represent the propane industry in Alaska at Propane Days in Washington, DC;
- Assist in planning the yearly PPGA training and educational activities.

**SCHEDULE OF RESPONSIBILITIES**

The NPGA hosts two Board of Directors meetings—one in February and one in late September/early October. Additionally, the NPGA hosts Propane Days in Washington, DC. The PPGA hosts a yearly planning Board meeting in January, a Board meeting in May during the Western Propane Convention and a Board meeting at each annual conference.